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CAS Research Brief

Is Net Neutrality Bad for National Preparedness? Essay by K. A. Taipale

As telecommunications reform legislation winds its way through the Congress, "net neutrality" has emerged as the latest beltway buzzword and the subject of a contentious lobbying war between large internet content providers such as Google, Microsoft, Ebay, Yahoo, and Amazon on one side and the major broadband service providers like ATT, Qwest, and Verizon on the other over who is going to bear the cost of distributing bandwidth-intensive content and how best to encourage innovation and the required investment in new higher-speed broadband networks.

The content providers favor imposing strict net neutrality regulations on telecommunications providers that would prohibit them from charging content services higher fees in return for speedier delivery or guaranteed through-put and would mandate that no content be prioritized over another. While that sounds great in theory, there's a downside to enforced net neutrality – skewed incentives and no capability to prioritize critical services in times of national emergency.

Skewed Innovation. Under net neutrality, commercial providers of high bandwidth or latency sensitive applications or content – for example, pay-per-view video providers – are able to provide these premium services to their customers without internalizing the full cost of distribution because all users – even those without a need for high bandwidth or low latency – are forced to pay equally to underwrite the capacity necessary for these premium services. In addition, consumers and business providers with little requirement for service priority are prohibited from purchasing "interruptible" service at a discount. The result is a disincentive for content providers to compete on the delivery terms for content (for example, by offering consumers quality of service guarantees or discounts for off-peak or interruptible delivery) or to develop bandwidth conserving applications; and a disincentive for telecommunication providers to invest in new network capacity or services to manage congestion.

Proponents of net neutrality argue that neutrality encourages "innovation" by subsidizing distribution for new entrants so that they can achieve market penetration and success. They also argue that dictating neutrality may be necessary because allowing network providers to prioritize traffic *could* lead to unfair business practices if carriers prioritize their own offerings over those of competitors – despite the fact that existing antitrust and unfair business practice law already prohibits such acts.

The problem with the net neutrality proponents' argument is that net neutrality skews innovation towards bandwidth wasting applications (think cheap gas and SUVs) and is premised on unlimited capacity. The network providers, on the other hand, argue that unless they can price their capacity to meet demand they have no incentive to invest in additional capacity, new technologies, or additional network services.

Regardless of which side of this debate one takes, the simple fact is that as more bandwidth-intensive applications come online and demand for such services

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increases, bandwidth constraints will emerge and network congestion will become a significant issue for everybody.

By some estimates, over eighty percent of email traffic today is spam. It won't be long before high bandwidth consuming video spam will be competing for available network capacity with mission-critical or life-saving data. For example, doctors are experimenting with using remote video feeds and robotic surgical tools to operate at a distance – why prohibit telemedicine application providers from purchasing priority in the network over the latest video Viagra pitch?

However, even if routine congestion were not a problem, net neutrality puts public safety and economic recovery at risk in times of national emergencies.

Surge Congestion. A recent study by the World Economic Forum and Booz Allen Hamilton based on a simulation of a bird flu pandemic found that current telephone and Internet services would be overwhelmed and shut down in the first stages of a flu pandemic. One need only recall the congestion induced failures of the cellular networks and the unavailability of major news websites on 9/11 to understand that there is not – and never will be – sufficient "surge" capacity in the networks to enable reliable service for all traffic in large-scale emergencies, especially as increasingly bandwidth-intensive applications come online. As more and more critical government and corporate services – including public safety and public health providers – move to IP based infrastructure for their primary communications needs this should cause concern.

Current architectures only allow for limited management of congestion problems during emergencies – in most cases only rudimentary load-balancing or reserved bandwidth solutions without any ability to prioritize critical applications in the network. Development of a robust market for packet-based prioritization in the normal course of network operation would encourage development of the architecture and technologies that will be needed for traffic prioritization in future emergencies.

In the case of the flu pandemic, the need to prioritize critical private and public sector data (for example, to support a telecommuting workforce or to distribute public health information to the public) over non-essential traffic will immediately become apparent, however, without a robust pre-emergency market for prioritization there will be no competency to respond.

Prioritization. Net neutrality proponents like to invoke the public highway metaphor as a model for open access and nondiscrimination – however, in the real highway system we have flashing blue lights and sirens to prioritize public safety traffic, and we use HOV lanes and tolls to manage congestion – we must develop the same capacities for the public IP infrastructure if critical public and private sector services are going to rely primarily on these networks for their communication and data needs.

This is not to suggest that in a national emergency only those who can afford premium service should have network access. Clearly some basic level of nondiscriminatory access should be mandated across all public networks, but market forces should determine whether bandwidth-intensive commercial applications should be required to internalize their own distribution costs or if non-critical applications can be provided on an interruptible basis.

However, in return for allowing the broadband network providers to freely price their capacity based on demand, they should be required to develop architectures that can manage and prioritize network traffic in national emergencies while still providing some level of nondiscriminatory basic IP service to all. Should network providers abuse this pricing power to discriminate against competitors or to favor their own service offerings unfairly, then existing anti-trust and unfair competition laws already provide remedies.

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